

Students to Start-ups

Entrepreneurial Skills Workshop Series

This workshop is for:

UC Irvine students and community members actively starting or planning to start new businesses.

You will learn:

Need to develop your medical device, software or bioscience data? Do you lack the resources to execute this idea? A Virtual Incubator can help you! UCI is encouraging the formation of new companies who products are based UC Intellectual property. Get involved with the Orange County Business Incubator Network and capitalize on your idea. The University of California wants you as a partner!!

About Dave Schetter:

Dave Schetter established UCI's Office of Technology Alliances (OTA) in 1990 to serve as a focal point for campus intellectual property administration and corporate/university interactions involving research and technology transfer. During this period, he has helped UCI improve its NSF national ranking for industry funding for research from 109 to 39, helped create 50 start-up companies founded on UCI technology, constructed a number of multi-site research consortia, built the UCI patent portfolio to over 800 active intellectual properties and, over the last ten years, he has increased patent income from \$500,000 per year to over \$10 million in 2006. He served as UCI's Assistant Dean of Graduate Studies & Research for 10 years preceded by seven years as a researcher in information technology, its use and impact in organizations. He holds a B.A. in Economics from the University of California, Santa Barbara and an M.S in Administration from the UC Irvine Graduate School of Management.

Virtual Incubators and Licensing Technology: What UCI Has to Offer

Presented by Dave Schetter

When

May 6, 2008
Noon - 1:00 pm

Location

UCI Student Center
Moss Cove Room B

Cost

Free to all

*Seating limited, please reserve your seat early.
Complimentary lunch will be served.*

RSVP

cei@merage.uci.edu
949-824-1172

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All events are:

Noon – 1:00 pm

UCI Student Center
Room

FREE

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Please RSVP to: cei@merage.uci.edu / 949-824-1172

2008 Schedule

January 15, 2008

Assessing the Market Potential of Your Business Idea

February 5, 2008

Langson Library: Your Secret Weapon for Market Research

February 19, 2008

Avoid Legal Issues that Will Cost You A Fortune

March 4, 2008

Entrepreneur Panel: I Came, I Saw, I Created!!

April 1, 2008

Selling Techniques that Work!

April 15, 2008

All You Need to Know About Writing a Business Plan

May 6, 2008

Virtual Incubators and Licensing Technology:
What UCI Has to Offer

May 20, 2008

Start-Up Capital and Financing Opportunities

The University of California at Irvine's Paul Merage School of Business ("UCI") will be videotaping and recording the Students to Start-Ups Workshops, and the videotapes may include the image or likeness of attendees and/or their voice (the "Work"). UCI will make the Work available in the future, in electronic form including, video streaming, video tapes and like medium. By signing up as a Workshop Registrant, I understand that the Student to Start-Ups Workshop will be recorded and hereby release to UCI any and all rights that I may have for UCI to release and otherwise redistribute the Work, for profit or not for profit, in any form and in any manner.

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