### Full-Time MBA Salary Statistics

<table>
<thead>
<tr>
<th></th>
<th>Mean</th>
<th>Median</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent U.S. Work Authorization</td>
<td>$88,421</td>
<td>$86,000</td>
<td>$65,000</td>
<td>$127,000</td>
</tr>
<tr>
<td>Non-Permanent U.S. Work Authorization</td>
<td>$79,435</td>
<td>$75,000</td>
<td>$47,000</td>
<td>$140,000</td>
</tr>
<tr>
<td>Total Reporting</td>
<td>$84,857</td>
<td>$84,000</td>
<td>$47,000</td>
<td>$140,000</td>
</tr>
</tbody>
</table>

### Signing Bonus

<table>
<thead>
<tr>
<th></th>
<th>% of Class</th>
<th>Mean</th>
<th>Median</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent U.S. Work Authorization</td>
<td>51%</td>
<td>$12,278</td>
<td>$12,500</td>
<td>$1,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Non-Permanent U.S. Work Authorization</td>
<td>26%</td>
<td>$10,167</td>
<td>$5,000</td>
<td>$5,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Total Reporting</td>
<td>41%</td>
<td>$11,750</td>
<td>$10,000</td>
<td>$1,000</td>
<td>$25,000</td>
</tr>
</tbody>
</table>

### Salary Data by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Class</th>
<th>Mean</th>
<th>Median</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting Services</td>
<td>24%</td>
<td>$89,786</td>
<td>$82,500</td>
<td>$70,000</td>
<td>$127,000</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>19%</td>
<td>$82,636</td>
<td>$85,000</td>
<td>$60,000</td>
<td>$100,000</td>
</tr>
<tr>
<td>Financial Services</td>
<td>9%</td>
<td>$80,700</td>
<td>$90,000</td>
<td>$47,000</td>
<td>$100,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>12%</td>
<td>$80,629</td>
<td>$86,000</td>
<td>$50,000</td>
<td>$96,400</td>
</tr>
<tr>
<td>Media / Entertainment</td>
<td>2%</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Petroleum / Energy</td>
<td>2%</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Pharmaceutical / Biotechnology / Healthcare</td>
<td>5%</td>
<td>$94,108</td>
<td>$95,000</td>
<td>$85,000</td>
<td>$102,325</td>
</tr>
<tr>
<td>Real Estate</td>
<td>3%</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Technology</td>
<td>14%</td>
<td>$91,875</td>
<td>$87,500</td>
<td>$55,000</td>
<td>$140,000</td>
</tr>
<tr>
<td>Other</td>
<td>10%</td>
<td>$74,667</td>
<td>$72,500</td>
<td>$55,000</td>
<td>$110,000</td>
</tr>
</tbody>
</table>

### Employment Results

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Offers by Graduation</td>
<td>70%</td>
<td>68%</td>
<td>69%</td>
</tr>
<tr>
<td>Offers by 3 Months after Graduation</td>
<td>93%</td>
<td>94%</td>
<td>93%</td>
</tr>
<tr>
<td>Employed by Graduation</td>
<td>60%</td>
<td>55%</td>
<td>58%</td>
</tr>
<tr>
<td>Employed by 3 Months after Graduation</td>
<td>88%</td>
<td>90%</td>
<td>89%</td>
</tr>
</tbody>
</table>

### Full-Time Employment Sources

- On/Off Campus Interviews & Job Postings: 27%
- Alumni, Career Center, Faculty Contacts: 21%
- Company Web Sites & Internet: 20%
- Career Fairs & Events: 16%
- Personal Network: 15%
- Previous Employer: 2%

35% received offers through internships.

### Salary Data by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>% of Class</th>
<th>Mean</th>
<th>Median</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>19%</td>
<td>$93,364</td>
<td>$90,000</td>
<td>$75,000</td>
<td>$127,000</td>
</tr>
<tr>
<td>Financial / Accounting</td>
<td>17%</td>
<td>$81,550</td>
<td>$83,750</td>
<td>$47,000</td>
<td>$110,000</td>
</tr>
<tr>
<td>General Management</td>
<td>7%</td>
<td>$90,000</td>
<td>$90,000</td>
<td>$80,000</td>
<td>$100,000</td>
</tr>
<tr>
<td>Human Resources</td>
<td>7%</td>
<td>$74,750</td>
<td>$79,000</td>
<td>$55,000</td>
<td>$86,000</td>
</tr>
<tr>
<td>Information Technology</td>
<td>3%</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Marketing / Sales</td>
<td>31%</td>
<td>$84,901</td>
<td>$85,000</td>
<td>$55,000</td>
<td>$120,000</td>
</tr>
<tr>
<td>Operations / Logistics</td>
<td>12%</td>
<td>$81,714</td>
<td>$75,000</td>
<td>$50,000</td>
<td>$140,000</td>
</tr>
<tr>
<td>Other</td>
<td>3%</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

### Employment by Industry

- Consulting Services: 24%
- Consumer Products: 19%
- Financial Services: 9%
- Manufacturing: 12%
- Media / Entertainment: 2%
- Petroleum / Energy: 2%
- Pharmaceutical / Biotechnology / Healthcare: 5%
- Real Estate: 3%
- Technology: 14%
- Other: 10%

### Employment by Function

- Consulting: 19%
- Financial / Accounting: 17%
- General Management: 7%
- Human Resources: 7%
- Information Technology: 3%
- Marketing / Sales: 31%
- Operations / Logistics: 12%
- Other: 3%
### Summer Internship Results

- Students Employed in Internships: 100%
- Students Employed in Paid Internships: 89%

### Internship Salary Statistics

**Monthly Salary**

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Class</th>
<th>Mean</th>
<th>Median</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent U.S. Work Authorization</td>
<td>15%</td>
<td>$6,719</td>
<td>$6,637</td>
<td>$3,654</td>
<td>$10,000</td>
</tr>
<tr>
<td>Non-Permanent U.S. Work Authorization</td>
<td>12%</td>
<td>$5,075</td>
<td>$4,872</td>
<td>$3,706</td>
<td>$6,264</td>
</tr>
<tr>
<td>Total Reporting</td>
<td>4%</td>
<td>$4,589</td>
<td>$4,872</td>
<td>$500</td>
<td>$10,000</td>
</tr>
</tbody>
</table>

### Internship Data by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Class</th>
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<tbody>
<tr>
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<td>15%</td>
<td>$6,719</td>
<td>$6,637</td>
<td>$3,654</td>
<td>$10,000</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>10%</td>
<td>$4,603</td>
<td>$5,220</td>
<td>$1,740</td>
<td>$6,400</td>
</tr>
<tr>
<td>Financial Services</td>
<td>13%</td>
<td>$3,023</td>
<td>$3,480</td>
<td>$500</td>
<td>$6,264</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>12%</td>
<td>$5,075</td>
<td>$4,872</td>
<td>$3,706</td>
<td>$6,264</td>
</tr>
<tr>
<td>Media / Entertainment</td>
<td>4%</td>
<td>$4,234</td>
<td>$5,220</td>
<td>$1,566</td>
<td>$5,916</td>
</tr>
<tr>
<td>Not-for-Profit</td>
<td>4%</td>
<td>$1,727</td>
<td>$1,000</td>
<td>$700</td>
<td>$3,480</td>
</tr>
<tr>
<td>Pharmaceutical / Biotechnology / Healthcare</td>
<td>9%</td>
<td>$4,263</td>
<td>$3,567</td>
<td>$2,958</td>
<td>$6,960</td>
</tr>
<tr>
<td>Real Estate</td>
<td>1%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Technology</td>
<td>23%</td>
<td>$5,087</td>
<td>$5,250</td>
<td>$2,436</td>
<td>$7,134</td>
</tr>
<tr>
<td>Other Services</td>
<td>9%</td>
<td>$3,661</td>
<td>$3,500</td>
<td>$2,175</td>
<td>$5,568</td>
</tr>
</tbody>
</table>

### Internship Employment Sources

- On/Off Campus Interviews & Job Postings: 30%
- Alumni, Career Center, Faculty Contacts: 25%
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- School Career Fairs & Events: 14%
- Personal Network: 13%

### Internship Data by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>% of Class</th>
<th>Mean</th>
<th>Median</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>16%</td>
<td>$6,526</td>
<td>$6,273</td>
<td>$3,200</td>
<td>$10,000</td>
</tr>
<tr>
<td>Finance / Accounting</td>
<td>29%</td>
<td>$3,838</td>
<td>$3,828</td>
<td>$500</td>
<td>$6,400</td>
</tr>
<tr>
<td>General Management</td>
<td>3%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Human Resources</td>
<td>4%</td>
<td>$5,336</td>
<td>$6,438</td>
<td>$2,610</td>
<td>$6,960</td>
</tr>
<tr>
<td>Information Technology</td>
<td>6%</td>
<td>$3,763</td>
<td>$3,698</td>
<td>$1,740</td>
<td>$5,916</td>
</tr>
<tr>
<td>Marketing / Sales</td>
<td>33%</td>
<td>$4,454</td>
<td>$4,872</td>
<td>$700</td>
<td>$7,134</td>
</tr>
<tr>
<td>Operations / Logistics</td>
<td>9%</td>
<td>$4,344</td>
<td>$4,463</td>
<td>$2,175</td>
<td>$6,786</td>
</tr>
</tbody>
</table>

### Internship Employment Statistics

### Internship by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Class</th>
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<th>Median</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting Services</td>
<td>15%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>10%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Financial Services</td>
<td>13%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>12%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Media / Entertainment</td>
<td>4%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Not-for-Profit</td>
<td>4%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Pharmaceutical / Biotechnology / Healthcare</td>
<td>9%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Real Estate</td>
<td>1%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Technology</td>
<td>23%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Other Services</td>
<td>9%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
</tbody>
</table>

### Top Merage School MBA Employers in 2013

<table>
<thead>
<tr>
<th>Employer</th>
<th>Full-Time</th>
<th>Intern</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amazon</td>
<td>2</td>
<td>0</td>
<td>2</td>
</tr>
<tr>
<td>AT&amp;T</td>
<td>1</td>
<td>2</td>
<td>3</td>
</tr>
<tr>
<td>Autodesk</td>
<td>0</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Bausch &amp; Lomb</td>
<td>0</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Beckman Coulter</td>
<td>0</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Deloitte AERS</td>
<td>5</td>
<td>2</td>
<td>7</td>
</tr>
<tr>
<td>Deloitte Consulting</td>
<td>2</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>eBay</td>
<td>1</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Experian</td>
<td>2</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>Gallup</td>
<td>1</td>
<td>2</td>
<td>3</td>
</tr>
<tr>
<td>General Electric</td>
<td>2</td>
<td>0</td>
<td>2</td>
</tr>
<tr>
<td>Hewlett Packard</td>
<td>2</td>
<td>0</td>
<td>2</td>
</tr>
</tbody>
</table>

### MBA Class of 2014

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  - Pharmaceutical / Biotechnology / Healthcare: 9% mean $4,263 median $3,567 low $2,958 high $6,960
  - Real Estate: 1% mean - median - low - high -
  - Technology: 23% mean $5,087 median $5,250 low $2,436 high $7,134
  - Other Services: 9% mean $3,661 median $3,500 low $2,175 high $5,568

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  - Technology: 23%
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  - Finance / Accounting: 29% mean $3,838 median $3,828 low $500 high $6,400
  - General Management: 3% mean - median - low - high -
  - Human Resources: 4% mean $5,336 median $6,438 low $2,610 high $6,960
  - Information Technology: 6% mean $3,763 median $3,698 low $1,740 high $5,916
  - Marketing / Sales: 33% mean $4,454 median $4,872 low $700 high $7,134
  - Operations / Logistics: 9% mean $4,344 median $4,463 low $2,175 high $6,786

- **Internship by Function**
  - Consulting: 16%
  - Finance / Accounting: 29%
  - General Management: 3%
  - Human Resources: 4%
  - Information Technology: 6%
  - Marketing / Sales: 33%
  - Operations / Logistics: 9%

- **Top Merage School MBA Employers in 2013**

  - **Indi**
    - Full-Time: 0
    - Intern: 2
    - Total: 2
  - **Ingram Micro**
    - Full-Time: 1
    - Intern: 2
    - Total: 3
  - **Mazda**
    - Full-Time: 0
    - Intern: 2
    - Total: 2
  - **Microsoft**
    - Full-Time: 2
    - Intern: 0
    - Total: 2
  - **Morgan Stanley**
    - Full-Time: 1
    - Intern: 1
    - Total: 2
  - **Navigator Sales & Marketing**
    - Full-Time: 0
    - Intern: 2
    - Total: 2
  - **Niagara Bottling**
    - Full-Time: 4
    - Intern: 3
    - Total: 7
  - **Oakley**
    - Full-Time: 1
    - Intern: 1
    - Total: 2
  - **POSCO**
    - Full-Time: 2
    - Intern: 0
    - Total: 2
  - **ROTH Capital Partners**
    - Full-Time: 0
    - Intern: 2
    - Total: 2
  - **Samsung**
    - Full-Time: 0
    - Intern: 2
    - Total: 2
  - **Toyota**
    - Full-Time: 4
    - Intern: 4
    - Total: 8
Employers of Merage School MBAs in 2013

3M
85 Degree Bakery
Activision Blizzard
AeroVironment
Alliance HealthCare Services
Amazon
AMC Networks
AT&T
Autodesk
Bangmod Hospital
Bausch & Lomb
Beckman Coulter
Blizzard Entertainment
Brocade
Cohen Financial
Corelogic
Coverking
CRISP Brand Agency
Dannon
Deloitte AERS
Deloitte Consulting
Diethelm Keller Brands
DIRECTV
Dish Digital
E & J Gallo Winery
East West Bank
eBay
Edwards Lifesciences
Eureka Capital Partners
Experian
Fareportal
Firestone Walker Brewing Co
Five Point Communities
Gallup
gen-E
General Electric
Hanwha Galleria
Hewlett Packard
HireRight
Holman Capital
Hyundai Capital
idea2results
Indi
Ingram Micro
Iraq & Afghanistan Vets of America
ITT
Kareo
Kia
Lewis Group of Companies
Life Technologies
Lighthouse Capital
MagiCapital
Mattel
Mazda
McAfee
Meritus Payment Solutions
Merrill Lynch
Microsemi
Microsoft
Mindspeed Technologies
Montage Hotels and Resorts
Morgan Stanley
Murad
Navigator Sales and Marketing
NetApp
Newegg
Niagara Bottling
Nitto Denko
Novo Nordisk
Oakley
Oracle
Pacific Life
Parallax Capital Partners
Peet’s Coffee & Tea
Philips
POS CO
PricewaterhouseCoopers
Rocket Fuel
Rockwell Collins
ROTH Capital Partners
SAIL Capital Partners
Samsung
Slalom Consulting
Smart Utility Systems
Sonance
St. John Knits
Steadfast Companies
Summit Public Schools
SurgiCount Medical
Sutter Health
Tien-I
Toyota
Union Bank
Village Capital
Walt Disney Studios
Western Digital
Wilshire Associates
Wipro Technologies
Yahoo!
Yamaha Electronics

UCIrvine | THE PAUL MERA GE SCHOOL OF BUSINESS

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MBA Career Center
MPAA 201
Irvine, CA 92697-3130
949.824.8464
recruiting@merage.uci.edu
merage.uci.edu/go/recruit