HOW DO I RECRUIT MERAGE SCHOOL MBA INTERNS?

- **CONTACT** your industry sector account manager to discuss your needs (see below)
- **POST** opportunities directly online at [merage.uci.edu/go/recruit](http://merage.uci.edu/go/recruit)
- **REQUEST** a resume referral tailored to your specific needs
- **SCHEDULE** interviews on campus
- **CALL** us today at 949.824.8464

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A SELECTION OF RECENT INTERNSHIP EMPLOYERS

- 20th Century Fox
- Adobe
- Aerovironment
- Ampro
- Apple
- ASL Monarch Living
- AT&T
- Autodesk
- Bank of Korea
- Bausch & Lomb
- Beckman Coulter
- Behr Paint
- Blizzard
- Broadcom
- Brocade
- Carpenter & Co
- CICC
- Corelogic
- Dell
- Deloitte AERS
- Deloitte Consulting
- Direct TV
- Donahue Schriver
- E&J Gallo Winery
- eBay
- Dish Network
- Edgcroft Capital
- Education Pioneers
- Edwards Lifesciences
- Eli Lilly
- Exlra Capital
- Experian
- Falken Tire
- Fiji Waters
- Fisker Automotive
- FMV Opinions
- Gallup
- General Electric
- Gen-Probe
- Global Hunter Securities
- Grupo Gallegos
- Henkel
- HireRight
- Hyundai Capital
- IBM
- Ingram Micro
- Biosense Webster
- Johnson & Johnson
- Kia Motors
- Leapfrog Enterprises
- LifeTechnologies
- Mattel
- Mazda
- McAfee
- Merrill Lynch
- Microsemi
- Morgan Stanley
- NEI Software
- NetApp
- Niagara Bottling
- Oakley
- PAMCO
- Pacific Life
- PayPal
- Pepsico
- PricewaterhouseCoopers
- Quantum Technologies
- Rockwell Collins
- Roth Capital
- SAIL Capital Partners
- Samsung
- Solaris Paper
- Source Scientific
- Southern California Edison
- St. John Knits
- Taco Bell
- Target
- Thales
- The Walt Disney Company
- Toyota
- Union Bank
- Volcom
- Western Digital
- Yahoo!

CONTACT INFORMATION

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merage.uci.edu/go/recruit
WHAT IS AN MBA INTERNSHIP?
- a full-time summer job
- a part-time job during the school year
- a project (short or long)
- a training program for future employees

HOW DO MBA INTERNSHIPS DIFFER FROM UNDERGRADUATE INTERNSHIPS?
One important difference between an undergraduate internship and one requiring an MBA is the level of performance expected by employers. Merage School MBAs average five years of work experience and have completed a year of graduate-level study in leading edge business practices. They bring a high level of knowledge, life experience, and skill to their work. MBA interns are resourceful – they ask questions, identify crucial issues, and solve problems. They complete projects with a minimum of training or direction.

WHAT ARE THE SALARY EXPECTATIONS OF AN MBA INTERN?
The average pay for Merage School MBAs has been approximately $26.00 per hour. Salaries have ranged from $18-$50 per hour depending on the intern’s experience and the project requirements. The employer and the intern negotiate the rate of pay together.

HOW DO EMPLOYERS BENEFIT FROM HIRING AN MBA INTERN?
- Access to professionals with updated skills and knowledge to perform projects that you may not have the staff or time to complete.
- Identify and groom top MBA talent for future full-time recruitment needs.
- Raise the company’s profile among MBA candidates, the University, and the business community.

DO STUDENTS RECEIVE COURSE CREDIT FOR AN INTERNSHIP?
Internships are an optional component of the MBA experience and course credit is not required. Students may earn academic credit through directed research if approved by a faculty member. Recent Federal and State Advisories regarding the Fair Labor Standards Act (FLSA) suggest that the level of skill and contribution that MBA interns provide to for-profit organizations may require them to be compensated for their work. For further details, check with your Human Resources department or visit dol.gov/whd/regs/compliance/whdfs71.htm.

The following six criteria must be applied when making this determination:
1. The internship, even though it includes actual operation of the facilities of the employer, is similar to training which would be given in an educational environment;
2. The internship experience is for the benefit of the intern;
3. The intern does not displace regular employees, but works under close supervision of existing staff;
4. The employer that provides the training derives no immediate advantage from the activities of the intern; and on occasion its operations may actually be impeded;
5. The intern is not necessarily entitled to a job at the conclusion of the internship; and
6. The employer and the intern understand that the intern is not entitled to wages for the time spent in the internship.

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WHEN SHOULD I START RECRUITING SUMMER INTERNS?
The Merage School MBA Career Center welcomes internship opportunities throughout the year. However, most recruitment for summer positions begins in January and continues through May. Students can work full-time during the summer and up to 20 hours per week during the second year of their program. Generally, the earlier the recruitment process starts, the greater the applicant pool.

CONSULTING – Deloitte Consulting
Assessed issues and directed logistics to streamline on site client interaction. Software defects were evaluated for project teams to ensure accurate interpretations and resolutions for clients according to complex software specifications.

FINANCE – Cisco Systems
Created financial models for retailer and distributor sales plans that included the impact of transacting in US dollars versus local currency for several international locations. The results were used by management for fiscal year spending targets and business model reevaluation.

HUMAN RESOURCES – Amgen
Developed and implemented a leadership summit in which management teams discussed strategy, leadership expectations, and performance management; process improvement recommendations were provided to Operations leadership.

MARKETING – Mattel
Managed marketing and retail presence and participated in the development of P&L’s, Line Lists, and MO’s for several of Mattel’s collector brands.

STRATEGY – Abbott Labs
Researched and identified near billion dollar growth opportunities and recommended to C-level leadership a strategy to increase market shares by 10% in China and India.
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DO STUDENTS RECEIVE COURSE CREDIT FOR AN INTERNSHIP? CAN INTERNSHIPS BE NON-PAID?

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Aerovironment
Ampro
Apple
ASL Monarch Living
AT&T
Autodesk
Bank of Korea
Bausch & Lomb
Beckman Coulter
Behr Paint
Behr
Blizzard
Broadcom
Brocade
Carpenter & Co
CICC
Corelogic
Dell
Deloitte AERS
Deloitte Consulting
Direct TV
Donahue Schribner
E&J Gallo Winery
eBay
Dish Network
Edgefort Capital
Education Pioneers
Edwards Lifesciences
Eli Lilly
Eureka Capital
Experian
Falken Tire
Fiji Waters
Fisker Automotive
FMV Opinions
Gallup
General Electric
Gen-Probe
Global Hunter Securities
Grupo Gallegos
Henkel
HireRight
Hyundai Capital
IBM
Ingram Micro
Biosense Webster
Johnson & Johnson
Kia Motors
Leapfrog Enterprises
LifeTechnologies
Mattel
Mazda
McAfee
Merrill Lynch
Microsemi
Morgan Stanley
NEI Software
NetApp
Niagara Bottling
Oakley
PAMCO
Pacific Life
PayPal
Pepsico
PricewaterhouseCoopers
Quantum Technologies
Rockwell Collins
Roth Capital
SAIL Capital Partners
Samsung
Solaris Paper
Source Scientific
Southern California Edison
St. John Knits
Taco Bell
Target
Thales
The Walt Disney Company
Toyota
Union Bank
Volcom
Western Digital
Yahoo!