



Mr. Stairs is an executive vice president and head of PIMCO's global wealth management private client group. He is responsible for overseeing PIMCO's coverage of strategic relationships with certain investment advisors and trust banks. Prior to joining Allianz Global Investors in 2010, Mr. Stairs worked at Alliance Bernstein in managed account sales, wealth management and national accounts. Previously he spent 13 years at Nuveen: eight years in retail product sales and five years as a municipal credit analyst. He has 29 years of investment and financial services experience and holds an MBA from the Neeley School of Business at Texas Christian University. He received an undergraduate degree from Baylor University.