Thomas O'Sullivan is vice president, senior relationship manager of the Strategic Accounts segment for Fidelity Investments Clearing & Custody Solutions. Tom was promoted into this national role in 2012, after working with registered investment advisory firms in the Southwest region for the prior five years. Prior to his west coast assignment, Tom was responsible for ensuring the satisfaction of RIA firms in Fidelity's core advisory segment, specifically in the Mid-Atlantic region, and helping them meet their business goals.

During his 23-year career at Fidelity, Tom has served in various leadership roles in both Fidelity Personal Investing and Fidelity Institutional, working directly with retail and institutional clients. His primary focusing has been helping individuals and institutions meet their goals and improve their financial lives and business results respectively.

Tom received his bachelor of arts from Saint Anselm College in 1990 and his master of science in Finance from Northeastern University in 2006. He holds his FINRA Series 7 and his AIF designation. He has resided in Orange County since 2008 and volunteers for the Mission Viejo Nadadores, Anaheim Junior Ducks, and Rancho Mission Viejo Little League.