



## Sam Kamel

Sam is the Executive Vice President of Sales & Business Development for MagTek, a FinTech pioneer in the world of secure mobile payments based in Seal Beach, CA. He was previously the Senior Vice President of Corporate Development and Strategy for Ingram Micro Inc., a leading technology solutions and supply chain services provider and the largest publicly traded company in Orange County. Based in Irvine, Ingram generated over \$46B in sales in 2014 and serves customers in nearly 170 countries.

For much of his career Sam led mergers & acquisitions teams for leading technology and ecommerce companies; identifying attractive markets and companies, assessing strategic fit, conducting valuation and managing all phases of the deal process including and integration. While at Ingram he helped close 14 deals in three years, which added over \$7B in revenue by investing over \$1.1B to enter new growth markets such as mobile, ecommerce and cloud, acquire critical technologies and expand into emerging markets such as the Middle East and Turkey.

Prior Ingram Micro, Sam worked at Fox Networks where he helped forge new business opportunities, joint ventures and acquisitions for Hulu, Myspace and Fox Mobile. He joined Fox from Microsoft International, based in Paris, where he managed the Country Manager community, marketing, public relations, strategic planning. Sam is proud of his entrepreneurial streak, having founded or helped grow several start-ups, achieved two IPOs and worked at some of the most innovative, high-growth technology companies, including Netscape, Autodesk and E-LOAN. He began his career at McKinsey & Company, which he joined after completing his service as a lieutenant in the United States Navy.

Sam holds a Bachelor of Science in Electrical Engineering from Cornell University and an MBA from Harvard University.