

### Selected Publications (7-17)

- M. Pincus, F. Tian, P. Wellmeyer, S. X. Xu, 2017. "Do Clients' Enterprise Systems Affect Audit Quality and Efficiency?" *Contemporary Accounting Research* (Forthcoming).
- D. Dhaliwal, H. S. Lee, M. Pincus, L. Steele, 2017. "Taxable Income and Firm Risk," *The Journal of the American Taxation Association* 39 (Spring): 1-24.
- C. Gleason, M. Pincus, S. Rego, 2017. "Material Weaknesses in Tax-Related Internal Controls and Last Chance Earnings Management," *The Journal of the American Taxation Association* 39 (Spring): 25-44.
- S. Chi, M. Pincus, S. H. Teoh, 2014. "Mispricing of Book-Tax Differences and the Trading Behavior of Short Sellers and Insiders," *The Accounting Review* 89 (March): 511-543.
- B. Badertscher, J. Phillips, M. Pincus, S. Rego, 2009. "Earnings Management Strategies and the Trade-Off Between Tax Benefits and Detection Risk: To Conform or Not To Conform?" *The Accounting Review* 84 (January): 63-97.
- H. Li, M. Pincus, S. Rego, 2008. "Market Reaction to Events Surrounding the Sarbanes-Oxley Act of 2002 and Earnings Management," *Journal of Law & Economics* 51 (February): 111-134.
- M. Pincus, S. Rajgopal, M. Venkatachalam, 2007. "The Accruals Anomaly: International Evidence," *The Accounting Review* 82 (January): 169-203.
- J. Phillips, M. Pincus, S. Rego, 2003. "Earnings Management: New Evidence Based on Deferred Tax Expense," *The Accounting Review* 78 (April): 491-521.
- M. Pincus, S. Rajgopal, 2002. "The Interaction of Accrual Management and Hedging: Evidence from Oil and Gas Firms," *The Accounting Review* 77 (January): 127-160.
- H. Ashbaugh, M. Pincus, 2001. "Domestic Accounting Standards, International Accounting Standards, and the Predictability of Earnings," *Journal of Accounting Research* 39 (December): 417-434.
- D. Collins, M. Pincus, H. Xie, 1999. "Equity Valuation and Negative Earnings: The Role of Book Value of Equity," *The Accounting Review* 74 (January): 29-61.
- M. Pincus, 1997. "Stock Price Effects of the Allowance of LIFO for Tax Purposes," *Journal of Accounting and Economics* 23 (November): 283-308.
- M. Pincus, C. Wasley, 1994. "The Incidence of Accounting Changes and Characteristics of Firms Making Accounting Changes," *Accounting Horizons* 8 (June): 1-24.
- M. Pincus, 1993. "Accounting Methods and Differential Stock Market Response to the Announcement of Earnings," *Journal of Accounting, Auditing and Finance* 8 (Summer): 221-248.

- N. Dopuch, M. Pincus, 1988. "Evidence on the Choice of Inventory Accounting Methods: LIFO versus FIFO," *Journal of Accounting Research* 26 (Spring): 28-59.
- S. Madeo, M. Pincus, 1985. "Stock Market Behavior and Tax Rule Changes: The Case of the Disallowance of Certain Interest Deductions Claimed by Banks," *The Accounting Review* 60 (July): 407-429.
- M. Pincus, 1983. "Information Characteristics of Earnings Announcements and Stock Market Behavior," *Journal of Accounting Research* 21 (Spring): 155-183.
- Selected Work In Progress (7-17):*
- A.Z. Liu, M. Pincus, F. Tian, S.X. Xu, 2017. "Real Activities Management and Volatility of Operating Cash Flows: The Impact of Enterprise Systems."
- P.-C. Chiu, M. Pincus, K. Zhou, 2017. "Accounting Regimes, Managerial Discretion, and Earnings Informativeness."
- Haight, T., M. Pincus, P. Wellmeyer, 2017. "The Big Reveal: The Impact of Auditors' Materiality Disclosures on the Earnings Management Behavior of Firms."