This program allows you to enroll in select UCI Paul Merage School of Business MBA elective courses on a rolling admission basis without formal admission to a university degree program. You will gain valuable graduate-level skills through courses taught by acclaimed Merage School faculty and earn university credit that counts towards an MBA degree.

If you decide to apply to the Merage School’s Fully Employed MBA (FEMBA) program and receive admission, both the credits and tuition paid will be transferred to the FEMBA program.

Benefits:
- Increase access to graduate management education offerings
- Complete graduate-level courses that count toward a Merage School MBA
- Study with UCI Merage School faculty
- Choose and build your program to match your interests and needs
- Learn new skills or further master existing skills
- Engage and network with like-minded MBA students
- Explore MBA options before enrolling in a degree program

Customize your program by choosing 3 Fully Employed MBA electives:
- Analytical Decision-Making Models for Management
- Sales Management
- Competitive Intelligence
- Corporate Strategy
- Global Negotiations
- Machine Learning Analytics for Managers
- Negotiations
- Predictive Analytics
- Brand Management

Pre-requisites:
Undergraduate / Graduate degree, plus a minimum of 2 years professional work experience with increasing responsibilities.
Predictive Analytics (Fall 2021, Hybrid Saturdays)
- Learn technical survey of methods in business forecasting and classification
- Enables you to be better equipped for modeling and solving quantitative problems

Analytical Decision-Making Models for Management (Winter 2022, Hybrid Saturdays)
- Master quantitative models and their applications to management problems with Prescriptive Analysis and Risk Analysis
- Topics include linear programming models, network problems and simulation
- Acquire skills of logical thinking with formal models and improve your decision-making capability

Competitive Intelligence (Summer 2021, Hybrid Saturdays)
- Develop actionable foresight regarding competitive dynamics that can be used to enhance the speed and quality of decision-making
- Learn how to use competitive intelligence (CI) techniques and processes to help companies gain and sustain competitive edge

Sales Management (Winter 2022, Hybrid Saturdays)
- Designed for those interested in learning about professional sales force management and personal selling by firms engaged in business-to-business and consumer goods/services marketing
- Understand the importance of the roles of the buying center within the customer buying process, and evaluate how to be more effective with each member and understand their motivations for buying

Negotiations (Winter 2022, Wednesday evenings)
- Provides you with the theories, processes and tools to improve your abilities and confidence as a negotiator
- Learn via hands-on experience and interactive negotiation exercises

Brand Management (Spring 2022, Hybrid Saturdays)
- Look at the dynamics and challenges of understanding and (attempting to) manage brands
- Designed to provide a meaningful understanding of what brands are, how they work and how to apply sophisticated brand knowledge to managerial situations

Machine Learning Analytics for Managers (Winter 2022, Hybrid Saturdays)
- Provides an overview of fundamentals of machine learning with a strong emphasis on business applications.
- Learn the fundamental building blocks of machine learning such as information theory, data visualization, structured data analysis: classification and clustering, unstructured data analysis and experiments

Corporate Strategy (Spring 2022, Hybrid Saturdays)
- Explore advanced topics in managing the strategic scope of the firm: vertical integration, horizontal integration, strategy in multibusiness firms, partnering, and global strategy in single and multibusiness firms

Global Negotiations (Spring 2022, Hybrid Saturdays)
- Learn from lectures, class discussions and role-playing that emphasize the economic, political, social, and cultural environments of international business negotiations
- Topics covered include self-assessment and analysis, environmental analysis, international team building, negotiation processes and strategies, resources, skills, pre-negotiation preparations, agreements, and post-contract negotiations