

## Jeesoo Kim

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### EDUCATION

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<b>University of California, Irvine</b> <b>Paul Merage School of Business</b> Ph.D. in Strategy Advisor: Libby Weber <i>Graduate Dean's Recruitment Fellowship (2019)</i>	2023 (expected)
<b>Korea University</b> M.S. in Management <i>Admission with Highest Distinction (2017)</i>	2019
<b>Korea University</b> B.A. in Economics and B.B.A. in Business Administration <i>President's List (2016), Dean's List (2016)</i>	2017
<b>University of Lausanne</b> One-year exchange at HEC Lausanne	2015

### RESEARCH

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#### Research Interests

Transaction Cost Economics, Formal and Informal Governance, Contract framing  
Interfirm relationships, Alliances  
Cognition, Capability Development and Learning

#### Work in Progress

“Prevention-bias in Contracting: Exchange Participation Under Prevention and Promotion Contracts”  
(With Libby Weber & Christopher W. Bauman)

“The Right Frame of Mind for M&A: The Impact of Intended Customer Strategy and Technology Characteristics on Deal Value Frames”  
(with Libby Weber & Adele Xing)

“Quality of Attention Matters: Effect of Attentional Vigilance on Firm Growth”  
(With Luke Rhee & Cheon Mok Kim)

“CEO Overconfidence and Innovative Search”

#### Conference Presentations

“Prevention-bias in Contracting: Exchange Participation Under Prevention and Promotion Contracts”  
(With Libby Weber & Christopher W. Bauman)  
Strategic Management Society, Virtual 2021

“Pride Comes before a Fall; Impact of CEO Hubris on Exploitation and Exploration”  
Korean Strategic Management Society, Seoul, South Korea 2017

“Korean Culture and its Function in Korean Firms”  
Fudan University, Shanghai, China 2014  
Nanjing University, Nanjing, China 2014

## PROFESSIONAL SERVICE

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### Editorial Service

Ad-hoc reviewer, Long Range Planning 2021-Present  
Ad-hoc reviewer, Journal of Organizational Design 2020-Present  
Reviewer, Academy of Management Conference 2020-Present

### University Service

Co-moderator, Undergraduate Research Opportunities Program Spring Research Symposium 2021

## HONORS & AWARDS

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### Strategic Management Society

Annual Doctoral Workshop Scholarship 2021

### University of California, Irvine, Paul Merage School of Business

Doctoral Studies Fellowship 2019-Present  
Graduate Dean’s Fellowship

### Korea University

Honors Scholarship 2018  
President’s Medal  
Outstanding New Student Scholarship 2017  
Dean’s Medal  
Best Honors Scholarship 2011-2014

### ASEM-DUO Secretariat

ASEM-DUO Fellowship 2014

## TEACHING

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### University of California, Irvine, Paul Merage School of Business

*Strategic Management*; Full-time MBA  
Teaching Assistant for Prof. Libby Weber & John Joseph 2020; 2021

### *Entrepreneurship*; Undergraduate

Teaching Assistant for Prof. Travis Howell 2021

### *Thinking Strategically in the Digital Age*; Full-time MBA

Teaching Assistant for Prof. Libby Weber & Christopher W. Bauman 2020; 2021

<i>New Ventures</i> ; Undergraduate Teaching Assistant for Prof. Matt Bailey	2020
<i>Entrepreneurship</i> ; Undergraduate Teaching Assistant for Prof. Luke Rhee	2019
<b>Korea University</b> <i>Strategic Management</i> ; Executive MBA, Full-time MBA, Undergraduate Teaching Assistant for Prof. Eonsoo Kim	2018
<i>Introduction to Business</i> ; Undergraduate Teaching Assistant for Prof. Jaehwan Kim	2018

## **ADDITIONAL INFORMATION**

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### **Academic Membership**

Academy of Management, Strategic Management Society

### **Computer Language**

Python, STATA, R, SPSS, NetLogo (National Technical Qualification of Junior Survey Analyst, 2016)

### **Language**

Korean (Native), English (Fluent), French (Fluent), Japanese (Fluent)