

2021-22 Tentative Schedule and Emphases Areas (Subject to Change)

Fall 2021 Tentative Schedule

| Course (MGMT) | Course Title | Area |
|---------------|--|--------------------------------------|
| 1 (online) | Introduction to Business and Management | |
| 7 (online) | Statistics for Business Decision Making | |
| 30A | Principles of Accounting I | |
| 30B | Principles of Accounting II | |
| 101 | Management Science | |
| 102 (online) | Managing Organizational Behavior | |
| 105 | Introduction to Marketing | |
| 105 (online) | Introduction to Marketing | |
| 107 | Introduction to Management Information Systems | |
| 107 (online) | Introduction to Management Information Systems | |
| 109 | Introduction to Managerial Finance | |
| 109 (online) | Introduction to Managerial Finance | |
| 110 | Strategic Management | |
| 113 | New Ventures: A Course in Entrepreneurship | |
| 115 | Lean Startup | |
| 125 | Negotiations | Organization and Management |
| 127 | Business Ethics | Organization and Management |
| 131A | Intermediate Accounting I | Accounting |
| 132A | Individual Taxation | Accounting |
| 141 | Investments | Finance |
| 144* | Multinational Finance | Finance |
| 146A | Introduction to the Real Estate Process | |
| 151 | Marketing Research | Marketing |
| 154* | Global Marketing | Marketing |
| 155 | Brand Management | Marketing |
| 172 | Data & Programming for Analytics | Information Systems |
| 178 | Management of IT | Information Systems |
| 189 | Operations Management | Operations and Decision Technologies |
| 190* | Global Healthcare Systems | Health Care Management |

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| 190 | Women & Leadership | Organization and Management |
| 190 | Customer Value & Experience | Marketing |
| 190 | Managing a Virtual Workforce | Organization and Management |
| 191W** | Business Communication | |
| 191W** (online) | Business Communication | |
| 192 (online) | Business Law | |
| 194 | Financial Statement Analysis | Accounting |

*May also be used towards the international business requirement

**Upper-division writing course

Winter 2022 Tentative Schedule

| Course (MGMT) | Course Title | Area |
|----------------------|--|-----------------------------|
| 1 | Introduction to Business and Management | |
| 4A | Basic Economics for Managers I | |
| 30A (online) | Principles of Accounting I | |
| 30B (2 sections) | Principles of Accounting II | |
| 101 | Management Science | |
| 101 (online) | Management Science | |
| 102 (2 sections) | Managing Organizational Behavior | |
| 105 | Introduction to Marketing | |
| 107 | Introduction to Management Information Systems | |
| 107 (online) | Introduction to Management Information Systems | |
| 109 | Introduction to Managerial Finance | |
| 109 (online) | Introduction to Managerial Finance | |
| 110 | Strategic Management | |
| 110 (online) | Strategic Management | |
| 113 | New Ventures: A Course in Entrepreneurship | |
| 123 | Creativity and Leadership in Entrepreneurial Organizations | Organization and Management |
| 124 (online) | HR Management | Organization and Management |
| 126 | Foundations of Teams | Organization and Management |
| 128* (online) | International Management | Organization and Management |
| 131A (online) | Intermediate Accounting I | Accounting |

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|--------------|---|-------------------------------------|
| 131B | Intermediate Accounting II | Accounting |
| 132A | Individual Taxation | Accounting |
| 133 | Corporate and Partnership Taxation | Accounting |
| 134 | Accounting Analytics | Accounting |
| 141 (online) | Investments | Finance |
| 150 | Consumer Behavior | Marketing |
| 153 (online) | Sales Management | Marketing |
| 156 | Pricing Strategy | Marketing |
| 158 (online) | Digital Media Marketing Strategy | Marketing |
| 166 | Business of Medicine | Health Care Management |
| 171 | Social Media | Marketing or Information Systems |
| 173 (online) | Business Intelligence for Analytical Decisions | Information Systems |
| 174 | Business Data Management | Information Systems |
| 182 (online) | Supply Chain Management | Operations & Decisions Technologies |
| 190 | Financial Data Analysis and Python Applications | Finance |
| 190* and *** | International Residential | |
| 190 | Personal Finance | |
| 191W** | Business Communication | |

*May also be used towards the international business requirement

**Upper-division writing course

***Space is limited; enrollment will be handled separately

Spring 2022 Tentative Schedule

| Course (MGMT) | Course Title | Area |
|---------------|---|------|
| 1 | Introduction to Business and Management | |
| 4B | Basic Economics for Managers II | |
| 7 | Statistics for Business Decision Making | |
| 30A | Principles of Accounting I | |
| 30B (online) | Principles of Accounting II | |
| 101 | Management Science | |
| 101 (online) | Management Science | |
| 102 | Managing Organizational Behavior | |
| 102 (online) | Managing Organizational Behavior | |

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|-----------------|--|--------------------------------------|
| 105 | Introduction to Marketing | |
| 105 (online) | Introduction to Marketing | |
| 107 | Introduction to Management Information Systems | |
| 109 | Introduction to Managerial Finance | |
| 110 | Strategic Management | |
| 110 (online) | Strategic Management | |
| 128* (online) | International Management | Organization and Management |
| 129 | Leadership | Organization and Management |
| 131B (online) | Intermediate Accounting II | Accounting |
| 131C | Intermediate Accounting III | Accounting |
| 133 | Corporation and Partnerships Taxation | Accounting |
| 137 | Advanced Accounting | Accounting |
| 138 | Auditing | Accounting |
| 145 | FinTech | Finance |
| 149 (online) | Derivatives | Finance |
| 153 (online) | Sales Management | Marketing |
| 165 | US Health Care Systems | Health Care Management |
| 176 | Digital Strategies | Information Systems |
| 189 (online) | Operations Management | Operations and Decision Technologies |
| 190 | Business Process Management & Enterprise Resource Planning Systems | Operations and Decision Technologies |
| 190 | Organizational Change | Organization and Management |
| 190 | HR Analytics | Organization and Management |
| 190 | Advertising | Marketing |
| 190 | Marketing for Startups | Marketing |
| 190 | New Product Development | Marketing |
| 190 | Corporate Strategy | |
| 190 | System Analysis and Design | Information Systems |
| 190 | Cases in Corporate Financial Management | Finance |
| 190 | Introduction to Consulting | |
| 191W** (online) | Business Communication | |

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| 192 (online) | Business Law | |
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**Upper-division writing course